FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021



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## DECEMBER 31, 2022 and 2021

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## INDEPENDENT ACCOUNTANTS' REVIEW REPORT

Board of Directors Grow It Green Morristown, Inc. Morristown, New Jersey

We have reviewed the accompanying financial statements of Grow It Green Morristown, Inc., (Organization), a nonprofit organization, which comprise the statement of financial position as of December 31, 2022, and the related statement of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the combined financial statements as a whole. Accordingly, we do not express such an opinion.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United State of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

#### Accountants' Responsibility

Our responsibility is to conduct the review in accordance with *Statements on Standards for Accounting and Review Services* promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

We are required to be independent of Grow It Green Morristown, Inc., and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our review.

#### Accountants' Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Board of Directors Grow It Green Morristown, Inc.

#### **Other Matter**

The financial statements as of December 31, 2021, were reviewed by Sobel & Co., LLC, whose partners and staff joined CliftonLarsonAllen LLP as of February 1, 2023, and has subsequently ceased operations. Sobel & Co., LLC's report dated August 16, 2022, expressed no material modifications on those financial statements.

Clifton Larson Allen LLP

CliftonLarsonAllen LLP

Livingston, New Jersey August 21, 2023

# STATEMENTS OF FINANCIAL POSITION

	Decem	ber 31,
ASSETS	2022	2021
CURRENT ASSETS:		
Cash	\$ 574,882	\$ 495,588
Accounts receivable	2,553	2,158
Total Current Assets	577,435	497,746
PROPERTY AND EQUIPMENT, Net	31,318	40,254
Total Assets	\$ 608,753	\$ 538,000
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES: Accounts payable and accrued expenses Refundable advance Total Liabilities	\$ 8,872 - 8,872	\$ 8,020 34,912 42,932
COMMITMENTS AND CONTINGENCIES		
NET ASSETS:		
Without donor restrictions	557,944	439,438
With donor restrictions	41,937	55,630
Total Net Assets	599,881	495,068
Total Liabilities and Net Assets	\$608,753	\$ 538,000

# **GROW IT GREEN MORRISTOWN, INC.** STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

	Year ended December 31, 2022				Year ended December 31, 2021					021		
	Without Donor		With Donor			Without Donor		With Donor				
	Res	strictions	Res	strictions		Total	Restrictions		Restrictions			Total
REVENUES AND OTHER SUPPORT:												
Contributions	\$	157,590	\$	500	\$	158,090	\$	107,442	\$	12,341	\$	119,783
Foundation income		63,834		49,500		113,334		145,421		43,289		188,710
Government contributions		34,912		-		34,912		33,250		-		33,250
Program income		109,261		-		109,261		94,247		-		94,247
Fundraising income		53,459		-		53,459		51,119		-		51,119
Other		378		-		378		6,583		-		6,583
		419,434		50,000		469,434		438,062		55,630		493,692
Net assets released from restriction		63,693		(63,693)		-		-		-		-
Total Revenues and Other Support		483,127		(13,693)		469,434		438,062		55,630		493,692
EXPENSES:												
Program		242,133		-		242,133		227,948		-		227,948
Management and general		67,931		-		67,931		38,098		-		38,098
Fundraising		54,557		-		54,557		49,268		-		49,268
Total Expenses		364,621		-		364,621		315,314		-		315,314
CHANGES IN NET ASSETS		118,506		(13,693)		104,813		122,748		55,630		178,378
NET ASSETS - Beginning of year		439,438		55,630		495,068		316,690		-		316,690
NET ASSETS - End of year	\$	557,944	\$	41,937	\$	599,881	\$	439,438	\$	55,630	\$	495,068

See independent accountants' review report and notes to financial statements.

# **GROW IT GREEN MORRISTOWN, INC.** STATEMENTS OF FUNCTIONAL EXPENSES

	Year Ended December 31, 2022				Year Ended December 31, 2021					
	Program	Management and General	Fundraising	Total Expenses	Program	Management and General	Fundraising	Total Expenses		
Salary	\$ 163,892	\$ 20,812	\$ 27,127	\$ 211,831	\$ 152,023	\$ 19,200	\$ 34,875	\$ 206,098		
Payroll taxes	14,914	1,894	2,469	19,277	14,497	1,831	3,326	19,654		
Total Salaries and Taxes	178,806	22,706	29,596	231,108	166,520	21,031	38,201	225,752		
Office expense	5,423	3,425	1,550	10,398	639	3,871	410	4,920		
Occupancy	5,063	-	-	5,063	6,511	-	-	6,511		
Professional fees	424	18,551	-	18,975	1,900	5,475	-	7,375		
Travel and meetings	200	340	872	1,412	-	51	-	51		
Fees	2,066	1,320	1,824	5,210	2,384	645	1,672	4,701		
Subscriptions	-	888	-	888	119	715	-	834		
Insurance	-	8,925	346	9,271	-	5,261	-	5,261		
Fundraising	-	422	9,260	9,682	-	59	5,606	5,665		
Miscellaneous	-	-	-	-	4,213	775	1,268	6,256		
Supplies	23,808	237	8,554	32,599	22,710	13	1,743	24,466		
Advertising	1,248	348	1,091	2,687	1,293	149	168	1,610		
Auto	2,509	-	-	2,509	3,457	-	-	3,457		
Equipment and maintenance	13,650	10,769	1,464	25,883	4,353	53	200	4,606		
Depreciation	8,936	-	-	8,936	13,849	-	-	13,849		
Total Expenses	\$ 242,133	\$ 67,931	\$ 54,557	\$ 364,621	\$ 227,948	\$ 38,098	\$ 49,268	\$ 315,314		

STATEMENTS OF CASH FLOWS

	Year I	Ended
	2022	2021
CASH FLOWS PROVIDED BY:		
OPERATING ACTIVITIES:		
Changes in net assets	\$ 104,813	\$ 178,378
Adjustments to reconcile changes in net assets		
to net cash provided by operating activities:		
Depreciation expense	8,936	13,849
Changes in certain assets and liabilities:		
Accounts receivable	(395)	(1,826)
Accounts payable and accrued expenses	1,330	(7,890)
Refundable advance	(33,250)	1,662
Net Cash Provided by Operating Activities	81,434	184,173
INVESTING ACTIVITIES: Purchase of property and equipment	(2,140)	(31,156)
NET INCREASE IN CASH	79,294	153,017
CASH:		
Beginning of year	495,588	342,571
End of year	\$ 574,882	\$ 495,588
SUPPLEMENTAL DISCLOSURE OF CASH FLOWS INFORMATION:		
Paycheck Protection Program loan forgiveness	\$ 34,912	\$ 33,250

## NOTE 1 - NATURE OF ORGANIZATION:

Grow It Green Morristown, Inc. (Organization) was founded in 2009 with a mission to promote health to strengthen communities through urban agriculture, discovery-based learning and equitable fresh food access. The Organization has a unique operating model creating local solutions for a more sustainable food system at its three locations: The Urban Farm, Early Street Community Garden and St. Elizabeth University Greenhouse, while also bringing fresh food, economic opportunity and social connectedness to the area operating the 10th annual Morris Winter Farmers Market.

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

#### **Basis of Accounting:**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

#### Financial Statement Presentation:

Net assets and revenue, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions - Net assets not subject to donor-imposed stipulations.

<u>Net Assets With Donor Restrictions</u> - Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Organization and/or the passage of time, and other net assets subject to donor-imposed stipulations that they be maintained permanently by the Organization. Generally, the donors of these assets permit the Organization to use all or part of the income earned on any related investments for general or specific purposes. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities and changes in net assets as net assets released from restrictions.

#### Cash:

The balance of cash includes deposits held in bank checking and savings accounts.

#### Accounts Receivable:

Accounts receivable is stated at the amount the Organization expects to collect from outstanding balances, net of an allowance for doubtful accounts. The allowance is based on historical bad debts and management's evaluation of outstanding balances at year-end. As of December 31, 2022, management has determined that no allowance is required.

#### **Property and Equipment:**

Property and equipment are recorded at cost on the date of acquisition or at the fair market value of the asset based on values of comparable assets at the date of gift for donations. Depreciation is computed using the straight-line method over estimated useful lives ranging from 3 to 5 years; land improvements are not depreciated. When assets are retired or otherwise disposed of, the costs and accumulated depreciation are removed from the accounts, and any resulting gain or loss is reflected in the change in net assets for the period. The cost of maintenance and repairs is charged to expense as incurred.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (Continued)

#### **Revenue Recognition:**

Contributions, including unconditional promises to give, are recognized as revenue when they are received or unconditionally pledged. Unconditional promises to give due in subsequent years are reported at the present value of their net realizable value, using risk-free interest rates applicable to the years in which the promises are to be received. All contributions are available for unrestricted use unless specifically restricted by the donor. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities and changes in net assets as net assets released from restrictions. Contributions with restrictions that are met in the same reporting period as they are received are reported as unrestricted support.

Revenue from government grants is recognized in the period when forgiveness is awarded.

The Organization derives a significant portion of its revenue from program income, which includes sales of produce. This revenue is recognized at a point of sale when the consumer purchases the produce at the Organization's farmers' markets. The control is transferred to the Organization's consumers in an amount that reflects the consideration the Organization expects to be entitled to in exchange for the produce. There are no significant financing components or variable considerations provided to clients.

#### In-kind Services:

In-kind services are recognized in the financial statements when those services create or enhance nonfinancial assets and require specialized skills provided by individuals possessing those skills and which would be typically purchased if not provided by donation. In-kind services are recorded as a contribution and an expense at their estimated fair value at the date of donation. There were no in-kind services for the year ending December 31, 2022.

The Organization also benefits from services provided by volunteers. The value of these services has not been reflected in the financial statements since they do not meet the criteria for recognition under accounting principles generally accepted in the United States of America.

### Advertising:

Advertising is expensed as incurred.

#### Income Tax Status:

The Organization is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and, accordingly, is not liable for federal and state income taxes. The Organization follows standards that provide clarification on accounting for uncertainty in income taxes recognized in the Organization's financial statements. The guidance prescribes a recognition threshold and measurement attribute for the recognition and measurement of a tax position taken, or expected to be taken, in a tax return, and also provides guidance on derecognize interest and penalties, disclosure and transition. The Organization's policy is to recognize interest and penalties on unrecognized tax benefits in income tax expense. No interest or penalties were recorded during the year 2022. At December 31, 2022, there were no significant income tax uncertainties.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (Continued)

#### Use of Estimates:

In preparing financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. These estimates and assumptions are based on management's best estimates and judgment. Actual results could differ from those estimates.

#### Subsequent Events:

The Organization has evaluated its subsequent events and transactions occurring after December 31, 2022 through August 21, 2023, the date that the financial statements were available to be issued.

#### NOTE 3 - PROPERTY AND EQUIPMENT:

Property and equipment consists of the following at December 31:

	December 31,					
		2022		2021		
Furniture and equipment	\$	14,017	\$	14,017		
Truck		32,488		32,488		
Fencing		16,663		16,663		
Land improvements		10,750		10,750		
		73,918		73,918		
Less: Accumulated depreciation		42,600		33,664		
	\$	31,318	\$	40,254		

## NOTE 4 - NET ASSETS WITH DONOR-IMPOSED PURPOSE AND TIME RESTRICTIONS:

Net assets with donor-imposed purpose restrictions consist of the following at December 31:

	December 31,					
	2022 2021					
Urban Farm Restriction	\$	235	\$	3,000		
Apprentice and interns		1,746		8,841		
Winterizing project		-		476		
Community Health Connections Foundation	37,553 40,00			40,000		
ESCG		-		500		
Technology		-		2,813		
Hyde and Watson Grant		1,596		-		
PSEG		807		-		
	\$	41,937	\$	55,630		

## NOTE 5 - PAYCHECK PROTECTION PROGRAM LOAN:

The Organization obtained Paycheck Protection Program ("PPP") loans under the CARES Act in April 2020 for \$33,250 and May 2021 for \$34,912. The Organization recognizes the PPP funds received when the Organization receives forgiveness from the Small Business Administration ("SBA"). The Organization received formal forgiveness for the first loan in July 2021. The second loan is recorded as a refundable advance and was recognized as revenue in 2022 as the Organization received forgiveness in May 2022. All amounts received under the PPP were recognized as revenue from government grants on the statement of activities and changes in net assets during the years ending December 31, 2021 and 2022. The SBA reserves the right to audit loan forgiveness for six years from the date loan forgiveness was awarded.

### NOTE 6 - FUNCTIONAL EXPENSES:

Costs of providing the Organization program services, management and general, and fundraising activities are separately summarized in the statement of functional expenses. Accordingly, certain costs have been allocated among those program services, management and general, and fundraising activities benefited. Management and general costs include those expenses that are not directly identifiable with any other specific function but do provide for the overall support and direction of the Organization. The expenses of salaries and related expenses are based on time and effort. All other expenses are direct costs.

### NOTE 7 - CONCENTRATIONS OF RISK AND UNCERTAINTIES:

For the year ended December 31, 2022 three donors accounted for approximately 31% of total donations. For the year ended December 31, 2021 4 donors accounted for approximately 43% of total donations.

Financial instruments that expose the Organization to concentrations of credit risk consist primarily of cash. The Organization maintains its cash in accounts with federally insured institutions. At times, the balances in these accounts may be in excess of federally insured limits.

## NOTE 8 - LIQUIDITY AND AVAILABILITY:

The following represents the Organization's financial assets as of December 31, reduced by amounts not available for general use within one year of the statement of financial position date because of contractual or donor-imposed restrictions.

	December 31,				
	2022			2021	
Cash Accounts receivable	\$	574,882 2,553	\$	495,588 2,158	
		577,435		497,746	
Less: Amounts restricted for use in 2023 With donor restrictions		41,937		55,630	
Financial Assets Available to Meet General Expenditures Over the Next 12 Months	\$	535,498	\$	442,116	

The Organization has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations become due.